

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	NOVEMBER 30, 2022 CURRENT MONTH	NOVEMBER 30, 2022 CURRENT FISCAL YEAR TO DATE	%	NOVEMBER 30, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
SCRATCH-OFFS	287,500,467	1,370,348,078	65.00%	1,423,885,759	68.69%	
FAST PLAY	12,053,627	57,221,030	2.71%	63,525,091	3.06%	
DRAW	169,747,808	660,451,565	31.33%	561,742,068	27.10%	
MONITOR GAMES	4,058,330	20,311,767	0.96%	23,785,606	1.15%	
PICK 2	504,092	2,472,377	0.12%	2,705,289	0.13%	
PICK 3	20,322,329	107,804,215	5.11%	121,380,953	5.86%	
PICK 4	18,459,867	93,778,838	4.45%	106,343,085	5.13%	
PICK 5	4,303,171	22,433,422	1.06%	24,912,660	1.20%	
WILD BALL	3,608,301	18,081,774	0.86%	19,571,188	0.94%	
CASH 5	7,821,192	43,058,156	2.04%	48,466,280	2.34%	
MATCH 6	10,352,652	44,546,058	2.11%	54,389,118	2.62%	
TREASURE HUNT	2,107,770	12,030,761	0.57%	14,824,404	0.72%	
POWERBALL/POWERPLAY/DOUBLEPLAY	84,781,116	185,063,855	8.78%	110,396,834	5.33%	
MEGAMILLIONS/MEGAPLIER	12,358,140	118,404,831	5.62%	45,574,459	2.20%	
CASH4LIFE	1,920,338	9,568,438	0.45%	10,264,458	0.50%	
RAFFLE	3,208,840	3,208,840	0.15%	2,913,340	0.14%	
KENO	3,052,540	14,922,637	0.71%	17,684,697	0.85%	
XPRESS SPORTS	1,005,790	5,389,130	0.26%	6,100,909	0.29%	
TOTAL TRADITIONAL GAME SALES	\$473,360,232	\$2,108,332,440	100.00%	\$2,072,938,524	100.00%	\$35,393,916
LESS COST OF SALES:						
LOST/STOLEN TICKETS	101	30,073	0.00%	20,799	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	6,108,290	29,509,231	1.40%	25,988,603	1.25%	
INSTANT GAMES	1,753,465	14,128,831	0.67%	20,018,513	0.97%	
RETAILER COMMISSION	23,763,913	105,770,143	5.02%	104,015,459	5.02%	
TOTAL COMMISSION	31,625,668	149,408,205	7.09%	150,022,575	7.24%	
LIABILITY FOR PRIZES	310,252,837	1,391,845,455	66.02%	1,380,230,980	66.58%	
TOTAL COST OF SALES	341,878,606	1,541,283,733	73.10%	1,530,274,354	73.82%	\$11,009,379
NET REVENUE BEFORE OPERATING EXPENSES	131,481,626	567,048,707		542,664,170		
LOTTERY BUREAU EXPENSES						
Advertising	3,623,119	18,115,593		17,209,185		
Personnel	1,973,163	9,528,924		9,150,450		
Operating	982,176	5,209,643		5,367,871		
Fixed Assets	14,999,662	14,999,662		0		
Sub Total	17,955,001	29,738,229		14,518,321		
Augmentations	(1,770)	(9,360)		(11,035)		
TOTAL ADMINISTRATIVE COSTS	21,576,350	47,844,462	2.27%	31,716,471	1.53%	\$16,127,991
NET OPERATING REVENUE	\$109,905,276	\$519,204,245		\$510,947,699		\$8,256,546
% OF TRADITIONAL SALES	23.22%	24.63%		24.65%		
OTHER:						
INTEREST	1,746,175	5,206,385		121,382		
MISCELLANEOUS	0	0		0		
TOTAL	1,746,175	5,206,385		121,382		
NET TRADITIONAL REVENUE	\$111,651,451	\$524,410,630		\$511,069,081		\$13,341,549
% OF TRADITIONAL SALES	23.59%	24.87%		24.65%		
RETAIL INCENTIVE PROGRAM	\$373,893	\$9,768,108		\$11,482,413		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,008,765,795				
RETAIL INCENTIVE %		0.20%				
NET GAMING REVENUE	\$8,030,757	\$30,526,925		\$28,870,474		
TOTAL NET REVENUE	\$119,308,315	\$545,169,447		\$528,457,142		

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ILOTTERY

INCOME:	NOVEMBER 30, 2022 CURRENT MONTH	NOVEMBER 30, 2022 CURRENT FISCAL YEAR TO DATE	NOVEMBER 30, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	80,941,209	348,579,457	312,933,733	
PRIZE PAYOUT	71,015,550	310,268,964	273,444,546	
PROMOTION & BONUSES	2,053,211	7,212,451	4,734,152	
GROSS GAMING REVENUE	\$7,872,448	\$31,098,042	\$34,755,035	(\$3,656,993)
PICK 2	14,824	70,068	0	
PICK 3	162,419	803,114	0	
PICK 4	164,855	774,078	0	
PICK 5	83,174	444,366	0	
WILD BALL	127,634	629,662	0	
MATCH 6	431,428	1,655,572	0	
TREASURE HUNT	138,442	735,527	833,049	
POWERBALL/POWERPLAY/DOUBLEPLAY	3,568,914	9,853,278	5,807,388	
MEGAMILLIONS/MEGAPLIER	924,524	6,278,968	2,530,647	
CASH4LIFE	279,682	1,287,850	1,217,784	
TRADITIONAL GAME SALES	5,895,896	22,532,483	10,388,868	
TRADITIONAL PRIZES	1,457,221	5,841,593	1,841,274	
PROMOTION & BONUSES	270,266	804,468	231,027	
GROSS TRADITIONAL REVENUE	\$4,168,409	\$15,886,422	\$8,316,567	\$7,569,855
AFFILIATE COSTS	9,000	62,120	74,057	
VENDOR COMMISSIONS	1,588,869	6,619,467	6,050,664	
PRIZE LIABILITY	1,637,559	5,877,679	3,366,215	
ADVERTISING	626,881	3,134,407	4,040,815	
PERSONNEL	130,598	636,336	520,621	
OPERATING	17,238	127,770	149,311	
AUGMENTATIONS	(45)	(240)	(555)	
TOTAL COSTS	\$4,010,100	\$16,457,539	\$14,201,128	\$2,256,411
NET GAMING REVENUE	\$8,030,757	\$30,526,925	\$28,870,474	\$1,656,451