

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	JUNE 30, 2015 CURRENT MONTH	JUNE 30, 2015 CURRENT FISCAL YEAR TO DATE	%	JUNE 30, 2014 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
INSTANT	220,976,034	2,591,597,309	67.84%	2,444,853,338	64.34%	
PICK 2	820,157	7,047,429	0.18%	0	0.00%	
PICK 3	23,693,019	310,920,184	8.14%	329,686,503	8.67%	
PICK 4	18,512,689	234,832,113	6.15%	238,553,154	6.28%	
PICK 5	3,552,936	43,763,437	1.15%	43,161,619	1.14%	
CASH 5	11,887,016	136,196,470	3.57%	151,527,692	3.99%	
MATCH 6	4,366,850	68,022,478	1.78%	95,948,402	2.53%	
TREASURE HUNT	2,760,653	28,622,099	0.75%	28,603,647	0.75%	
POWERBALL / POWERPLAY	12,860,043	239,842,761	6.28%	301,377,331	7.93%	
MEGAMILLIONS / MEGAPLIER	8,099,568	124,931,241	3.27%	145,907,508	3.84%	
MONOPOLY MILLIONAIRES CLUB	0	5,009,770	0.13%	0	0.00%	
CASH4LIFE	3,622,730	11,300,080	0.30%	0	0.00%	
RAFFLE	3,713,820	17,557,540	0.46%	19,949,300	0.53%	
TOTAL GAME SALES	\$314,865,515	\$3,819,642,911	100.00%	\$3,799,568,494	100.00%	\$20,074,417
LESS COST OF SALES:						
LOST/STOLEN TICKETS	5,209	54,525	0.00%	92,731	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	2,994,318	38,540,943	1.01%	38,670,275	1.02%	
INSTANT GAMES	5,378,530	31,201,644	0.82%	24,773,058	0.65%	
RETAILER COMMISSION	15,911,155	203,238,185	5.32%	202,369,523	5.33%	
TOTAL COMMISSION	24,284,003	272,980,772	7.15%	265,812,856	7.00%	
LIABILITY FOR PRIZES	188,821,066	2,411,651,816	63.14%	2,376,681,975	62.55%	
TOTAL COST OF SALES	213,110,278	2,684,687,113	70.29%	2,642,587,562	69.55%	\$42,099,551
NET REVENUE BEFORE OPERATING EXPENSES	101,755,237	1,134,955,798		1,156,980,932		
LOTTERY BUREAU EXPENSES						
Advertising	4,213,263	39,997,608		34,310,962		
Personnel	2,254,928	21,577,168		20,442,968		
Operating	535,262	11,518,921		12,905,325		
Fixed Assets	2,397,150	2,838,412		9,894,780		
Sub Total	5,187,340	35,934,501		43,243,073		
Augmentations	(1,705)	(159,990)		(175,175)		
TOTAL ADMINISTRATIVE COSTS	9,398,898	75,772,119	1.98%	77,378,860	2.04%	(\$1,606,741)
NET OPERATING REVENUE	\$92,356,339	\$1,059,183,679		\$1,079,602,072		(\$20,418,393)
% OF SALES	29.33%	27.73%		28.41%		
OTHER:						
INTEREST	103,911	1,677,311		1,895,900		
MISCELLANEOUS	36	481		1,187		
TOTAL	103,947	1,677,792		1,897,087		
NET REVENUE	\$92,460,286	\$1,060,861,471		\$1,081,499,159		(\$20,637,688)
% OF SALES	29.37%	27.77%		28.46%		

Effective with FY 14, all payments made to the on-line vendor are recorded in the On-Line Vendor Commissions Fund. In previous fiscal years, various expenses were charged to Operating expenses in the General Operating Fund.