

Pennsylvania Lottery Reports

Annual Report - Fiscal Years Ending June 30, 2003 and 2002

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
FOR THE FISCAL YEARS ENDING JUNE 30, 2003 AND 2002** **FINAL**

| INCOME: | <u>JUNE 2003</u> <u>YEAR TO</u> <u>DATE</u> | | <u>JUNE 2002</u> <u>YEAR TO</u> <u>DATE</u> | % OF GROSS INCOME |
|--|---|----------------|---|----------------------|
| GAME SALES: | | | | |
| INSTANT | \$796,596,219 | | \$721,076,910 | |
| DAILY NUMBER | 475,908,475 | | 491,874,869 | |
| BIG 4 | 256,804,904 | | 252,327,440 | |
| CASH FIVE | 223,897,312 | | 244,140,817 | |
| POWERBALL | 241,013,071 | | 0 | |
| POWERPLAY | 51,269,516 | | 0 | |
| SUPER 6 LOTTO | 87,491,341 | | 224,743,846 | |
| TOTAL GAME SALES | \$2,132,980,838 | | \$1,934,163,882 | |
| OTHER: | | | | |
| INTEREST (1) | 10,067,704 | | 12,780,144 | |
| MISCELLANEOUS | 76,403 | | 5,784 | |
| TOTAL REVENUE | 2,143,124,945 | 100.00% | 1,946,949,810 | 100.00% |
| LESS: | | | | |
| VENDOR COMMISSION | | | | |
| AUTOMATED WAGERING | 45,340,000 | 2.12% | 41,811,000 | 2.15% |
| SCIENTIFIC GAMES | 18,007,000 | 0.84% | 16,369,000 | 0.84% |
| RETAILER COMMISSION | 110,767,664 | 5.17% | 100,052,680 | 5.14% |
| LIABILITY FOR PRIZES | 1,124,598,020 | 52.47% | 1,002,460,735 | 51.49% |
| NET REVENUE BEFORE OPERATING EXPENSES | \$844,412,261 | 39.40% | \$786,256,395 | 40.38% |
| TOTAL OP. EXPENDITURES AND ENCUMBRANCES | | | | |
| Personnel | 10,684,059 | | 10,584,040 | |
| Operating | 37,284,321 | | 27,587,318 | |

| | | | | |
|---------------------------------------|----------------------|---------------|----------------------|---------------|
| Fixed Assets | 71,922 | | 155,973 | |
| ADD: Augmentations | 167,416 | | 208,257 | |
| TOTAL OPERATING EXPENSES | 47,872,886 | 2.23% | 38,119,074 | 1.96% |
| NET REVENUE BEFORE ADJUSTMENTS | \$796,539,375 | 37.17% | \$748,137,321 | 38.43% |
| PRIOR YEAR ADJUSTMENTS (2) | (8,804,643) | | 1,040,148 | |
| NET REVENUE AFTER ADJUSTMENTS | \$787,734,732 | | \$749,177,469 | |

Fiscal Year ending June 30,2003 includes 53 weeks of Income and Expenditures and

Fiscal Year ending June 30,2002 includes 52 weeks.

| | | |
|-------------------|--|-------------------------|
| FOOTNOTES: | (1) INTEREST EARNED ON LOTTERY FUND BALANCE | |
| | (2) PRIOR YEAR ADJUSTMENTS: | Jun-03 |
| | OVERSTATED OPERATIONAL EXPENSES | 677,128 |
| | UNDERSTATED LIABILITY FOR PRIZES | (9,266,907) |
| | UNCOLLECTABLE ACCOUNTS | <u>(214,864)</u> |
| | | (8,804,643) |