

# Pennsylvania Lottery Reports

Annual Report - Fiscal Years Ending June 30, 2005 and 2004

**COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF REVENUE  
PENNSYLVANIA LOTTERY  
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES  
FOR THE FISCAL YEARS ENDING JUNE 30, 2005 AND 2004**

INCOME:	CURRENT MONTH <u>JUNE 2005</u>	JUNE 2005 CURRENT FISCAL <u>YEAR TO DATE</u>	%	JUNE 2004 <u>YEAR TO DATE</u>	%
			Of Sales		Of Sales
<b>GAME SALES:</b>					
INSTANT	104,923,015	1,301,809,539	49.22%	\$989,201,706	42
DAILY NUMBER	33,394,150	425,362,940	16.08%	438,349,357	18
BIG 4	21,892,828	271,553,350	10.27%	265,225,442	11
CASH FIVE	17,095,042	201,262,915	7.61%	225,114,108	9
POWERBALL	15,608,829	252,703,782	9.55%	259,484,200	11
POWERPLAY	2,922,940	41,155,949	1.56%	48,423,311	2
LUCKY/ LIFE LOTTO	2,214,750	27,489,187	1.04%	0	0
LUCKY/ LIFE INSTANT	687,912	10,286,450	0.39%	0	0
MATCH 6	<u>9,229,374</u>	<u>113,232,268</u>	4.28%	<u>126,273,328</u>	5
<b>TOTAL GAME SALES</b>	<b>\$207,968,840</b>	<b>\$2,644,856,379</b>	<b>100.00%</b>	<b>\$2,352,071,452</b>	<b>100</b>
<b>OTHER:</b>					
INTEREST (1)	1,337,662	17,725,945		18,156,273	
MISCELLANEOUS	<u>7</u>	<u>122,442</u>		<u>97,196</u>	
<b>GROSS REVENUE</b>	<b>209,306,509</b>	<b>2,662,704,766</b>		<b>2,370,324,921</b>	
<b>LESS:</b>					
VENDOR COMMISSION					
SGI ONLINE SYSTEMS	4,427,593	50,911,000	1.92%	46,970,000	2
SCIENTIFIC GAMES	5,826,259	29,301,000	1.11%	20,856,000	0
RETAILER COMMISSION	<u>10,431,422</u>	<u>137,830,464</u>	5.21%	<u>121,886,395</u>	5
<b>LIABILITY FOR PRIZES</b>	<b>94,171,202</b>	<b>1,529,443,530</b>	<b>57.83%</b>	<b>1,305,859,367</b>	<b>55</b>
<b>NET REVENUE BEFORE OPERATING EXPENSES</b>	<b>94,450,033</b>	<b>915,218,772</b>	<b>34.37%</b>	<b>\$874,753,159</b>	<b>36</b>
<b>LOTTERY FUND EXPENSES</b>					
Advertising	6,182,686	30,000,000	1.13%	30,000,000	1
Expanded Sales	<u>2,978,522</u>	<u>14,676,965</u>	0.55%	<u>8,347,478</u>	0
<b>NET TO LOTTERY FUND</b>	<b>85,288,825</b>	<b>870,541,807</b>		<b>836,405,681</b>	
<b>GENERAL FUND EXPENSES AND ENCUMBRANCES</b>					
Personnel	34,876	10,837,324		10,687,297	
Operating	2,586,651	8,025,281		8,570,996	
Fixed Assets	<u>22,072</u>	<u>28,190</u>		<u>34,285</u>	

Sub Total	2,643,599	18,890,795		19,292,578	
Augmentations	3,152	145,152		141,495	
<b>GENERAL FUND COSTS</b>	<b>2,640,447</b>	<b>18,745,643</b>	<b>0.71%</b>	<b>19,151,083</b>	<b>C</b>
<b>NET REVENUE BEFORE ADJUSTMENTS</b>	<b>\$82,648,378</b>	<b>\$851,796,164</b>		<b>\$817,254,598</b>	
<b>PRIOR YEAR ADJUSTMENTS (2)</b>	<b>0</b>	<b>765,007</b>		<b>1,415,090</b>	
<b>NET REVENUE AFTER ADJUSTMENTS</b>	<b>\$82,648,378</b>	<b>\$852,561,171</b>		<b>\$818,669,688</b>	
<b>% OF SALES</b>	<b>39.74%</b>	<b>32.21%</b>		<b>34.75%</b>	

\* This Statement has been revised to reflect the calendar month rather than Sales weeks ending during the month.

**FOOTNOTES:**

- (1) INTEREST EARNED ON LOTTERY FUND BALANCE
- (2) PRIOR YEAR ADJUSTMENTS:
  - OVERSTATED LOTTERY FUND EXPENSES
  - UNCOLLECTABLE ACCOUNTS

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