

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	CURRENT MONTH JUNE 30, 2009	JUNE 30, 2009 CURRENT FISCAL YEAR TO DATE	%	JUNE 30, 2008 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
INSTANT	146,046,200	1,757,650,668	56.92%	1,706,847,190	55.25%	
DAILY NUMBER	31,470,315	399,112,790	12.92%	416,091,499	13.47%	
BIG 4	20,642,280	260,386,560	8.43%	270,263,780	8.75%	
CASH FIVE	13,440,686	187,287,520	6.06%	186,111,330	6.02%	
POWERBALL	14,444,699	261,030,953	8.45%	302,587,246	9.80%	
POWERPLAY	4,914,862	50,026,595	1.62%	54,344,285	1.76%	
RAFFLE	3,977,140	19,164,806	0.62%	25,163,440	0.81%	
MIX & MATCH	1,550,752	20,366,012	0.66%	26,665,268	0.86%	
MATCH 6	0	57,589,224	1.86%	77,654,458	2.51%	
SUPER 7	4,519,514	22,530,626	0.73%	0	0.00%	
TREASURE HUNT	1,470,704	19,890,276	0.64%	23,459,717	0.76%	
QUINTO	2,745,164	33,126,213	1.07%	0	0.00%	
TOTAL GAME SALES *	\$245,222,316	3,088,162,243	100.00%	\$3,089,188,213	100.00%	(\$1,025,970)
GROSS REVENUE	245,222,316	3,088,162,243		3,089,188,213		
LESS COST OF SALES:						
LOST/STOLEN TICKETS	133,317	133,317	0.00%		0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	2,258,259	40,259,509	1.30%	51,987,167	1.68%	
INSTANT GAMES	1,564,549	18,339,951	0.59%	26,125,493	0.85%	
RETAILER COMMISSION	12,419,190	165,070,366	5.35%	170,047,014	5.50%	
TOTAL COMMISSION	16,241,998	223,669,826	7.24%	248,159,674	8.03%	
LIABILITY FOR PRIZES	113,658,725	1,852,498,580	59.99%	1,845,395,879	59.74%	
TOTAL COST OF SALES	130,034,040	2,076,301,723	67.23%	2,093,555,553	67.77%	(\$17,253,830)
NET REVENUE BEFORE OPERATING EXPENSES	115,188,276	1,011,860,520		995,632,660		
LOTTERY BUREAU EXPENSES:						
Advertising **	2,481,640	32,000,000		31,500,000		
Expanded Sales & Auditor Gen	2,279,101	17,726,966		27,787,215		
Personnel	1,385,097	12,253,073		11,528,861		
Operating	3,037,582	12,076,573		10,886,463		
Fixed Assets	0	5,543		323,037		
Sub Total	4,422,679	24,335,189		22,738,361		
Augmentations	(2,965)	(150,330)		(182,490)		
TOTAL ADM. COSTS	9,180,455	73,911,825	2.39%	81,843,086	2.65%	(\$7,931,261)
NET OPERATING REVENUE	\$106,007,821	937,948,695		\$913,789,574		\$24,159,121
% OF SALES	43.23%	30.37%		29.58%		
OTHER:						
INTEREST	(1,409,645)	(27,582,015)		14,325,804		
MISCELLANEOUS	0	112,583		232,316		
TOTAL	(1,409,645)	(27,469,432)		14,558,120		
NET REVENUE	104,598,176	910,479,263		928,347,694		
% OF SALES	42.65%	29.48%		30.05%		

* Sales for current year are on a cash basis which includes \$2,384,989 in sales where cash was received prior to 06/30/08

** Advertising expenses are estimated to reflect usage, prior year expenses were recorded when paid.
The estimates were reviewed as of 01/31/09 and revised to the end of the fiscal year taking into account actual expenses.