

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	CURRENT MONTH JUNE 30, 2010	JUNE 30, 2010 CURRENT FISCAL YEAR TO DATE	%	JUNE 30, 2009 PRIOR FISCAL YEAR TO DATE	%
			Of Sales		Of Sales
GAME SALES:					
INSTANT	148,873,061	1,748,708,347	57.04%	1,757,650,668	56.94%
DAILY NUMBER	32,688,921	387,751,383	12.65%	399,112,790	12.92%
BIG 4	21,372,744	260,350,750	8.49%	260,386,560	8.43%
CASH 5	14,144,077	180,424,864	5.89%	187,287,520	6.06%
POWERBALL	19,131,195	265,134,911	8.65%	261,030,953	8.45%
POWERPLAY	3,749,424	48,340,600	1.58%	50,026,595	1.62%
MEGAMILLIONS	4,388,221	34,624,232	1.13%	0	0.00%
MEGAPLIER	978,454	6,202,201	0.20%	0	0.00%
RAFFLE	5,092,940	18,413,960	0.60%	19,164,806	0.62%
MIX & MATCH	0	16,628,902	0.54%	20,366,012	0.66%
MATCH 6	3,037,818	3,037,818	0.10%	57,589,224	1.86%
SUPER 7	0	42,334,332	1.38%	22,530,626	0.73%
TREASURE HUNT	1,712,654	19,464,176	0.63%	19,890,276	0.64%
QUINTO	2,861,941	34,300,934	1.12%	33,126,213	1.07%
TOTAL GAME SALES	\$258,031,450	\$3,065,717,410	100.00%	\$3,088,162,243	100.00%
GROSS REVENUE	258,031,450	3,065,717,410		3,088,162,243	
LESS COST OF SALES:					
LOST/STOLEN TICKETS	5,707	99,378	0.00%	133,317	0.00%
VENDOR COMMISSIONS					
ONLINE GAMES	2,499,716	29,126,634	0.95%	40,259,509	1.30%
INSTANT GAMES	1,376,249	17,742,737	0.58%	18,339,951	0.59%
RETAILER COMMISSION	12,985,643	160,113,860	5.22%	165,070,366	5.35%
TOTAL COMMISSION	16,861,608	206,983,231	6.75%	223,669,826	7.24%
LIABILITY FOR PRIZES	164,386,844	1,867,081,059	60.90%	1,852,498,580	59.99%
TOTAL COST OF SALES	181,254,159	2,074,163,668	67.66%	2,076,301,723	67.23%
NET REVENUE BEFORE OPERATING EXPENSES	76,777,291	991,553,742		1,011,860,520	
LOTTERY BUREAU EXPENSES					
Advertising	5,742,558	41,229,465		32,000,000	
Augmentations	0	(3,329,136)		0	
Total Advertising	5,742,558	37,900,329		32,000,000	
Expanded Sales	9,329,155	16,739,676		17,726,966	
Personnel	1,588,877	12,479,513		12,253,073	
Operating	707,050	9,225,907		12,076,573	
Fixed Assets	404,601	404,601		5,543	
Sub Total	2,700,528	22,110,021		24,335,189	
Augmentations	(5,450)	(149,385)		(150,330)	
TOTAL ADMINISTRATIVE COSTS	17,766,791	76,600,641	2.50%	73,911,825	2.39%
NET OPERATING REVENUE	\$59,010,500	\$914,953,101		\$937,948,695	
% OF SALES	22.87%	29.84%		30.37%	
OTHER:					
INTEREST	126,845	652,276		(27,582,015)	
MISCELLANEOUS	12	131,759		112,583	
TOTAL	126,857	784,035		(27,469,432)	
NET REVENUE	\$59,137,357	\$915,737,136		\$910,479,263	
% OF SALES	22.92%	29.87%		29.48%	