

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	JUNE 30, 2022 CURRENT MONTH	JUNE 30, 2022 CURRENT FISCAL YEAR TO DATE	%	JUNE 30, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
SCRATCH-OFFS	265,525,748	3,513,376,188	70.14%	3,757,858,023	70.87%	
FAST PLAY	11,231,284	149,121,596	2.98%	143,898,223	2.71%	
DRAW	100,273,711	1,290,552,875	25.77%	1,345,799,561	25.38%	
MONITOR GAMES	4,320,641	55,715,136	1.11%	54,912,943	1.04%	
PICK 2	507,136	6,244,956	0.12%	6,387,009	0.12%	
PICK 3	22,191,946	282,260,036	5.65%	305,756,782	5.76%	
PICK 4	18,983,387	245,248,830	4.90%	260,946,766	4.91%	
PICK 5	4,594,463	58,291,619	1.16%	60,794,082	1.15%	
WILD BALL	3,593,440	46,101,432	0.92%	47,486,107	0.90%	
CASH 5	9,517,190	112,845,116	2.25%	93,583,248	1.76%	
MATCH 6	9,504,630	114,869,370	2.29%	146,235,634	2.76%	
TREASURE HUNT	2,532,688	32,977,132	0.66%	31,054,087	0.59%	
POWERBALL/POWERPLAY/DOUBLEPLAY	17,435,289	253,321,843	5.06%	186,937,051	3.53%	
MEGAMILLIONS/MEGAPLIER	9,611,440	104,876,003	2.09%	170,043,087	3.21%	
CASH4LIFE	1,802,102	23,516,538	0.47%	26,575,708	0.50%	
RAFFLE	0	10,000,000	0.20%	10,000,000	0.19%	
KENO	3,059,643	41,243,100	0.82%	41,641,045	0.79%	
XPRESS SPORTS	1,260,998	14,472,036	0.29%	13,271,898	0.25%	
TOTAL TRADITIONAL GAME SALES	\$381,351,384	\$5,008,765,795	100.00%	\$5,302,468,750	100.00%	(\$293,702,955)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	399	56,486	0.00%	261,627	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,448,621	69,312,410	1.38%	68,258,371	1.29%	
INSTANT GAMES	3,208,772	52,089,758	1.04%	50,117,715	0.95%	
RETAILER COMMISSION	25,036,090	259,850,181	5.19%	306,724,851	5.78%	
TOTAL COMMISSION	33,693,483	381,252,349	7.61%	425,100,937	8.02%	
LIABILITY FOR PRIZES	268,922,711	3,369,989,662	67.28%	3,539,943,169	66.76%	
TOTAL COST OF SALES	302,616,593	3,751,298,497	74.89%	3,965,305,733	74.78%	(\$214,007,236)
NET REVENUE BEFORE OPERATING EXPENSES	78,734,791	1,257,467,298		1,337,163,017		
LOTTERY BUREAU EXPENSES						
Advertising	3,473,851	41,398,085		43,804,467		
Personnel	3,259,931	24,919,298		24,456,948		
Operating	2,892,298	20,477,613		18,480,000		
Fixed Assets	20,839,685	20,919,685		10,792,315		
Sub Total	26,991,914	66,316,596		53,729,263		
Augmentations	(1,380)	(164,010)		(158,340)		
TOTAL ADMINISTRATIVE COSTS	30,464,385	107,550,671	2.15%	97,375,390	1.84%	\$10,175,281
NET OPERATING REVENUE	\$48,270,406	\$1,149,916,627		\$1,239,787,627		(\$89,871,000)
% OF TRADITIONAL SALES	12.66%	22.96%		23.38%		
OTHER:						
INTEREST	246,194	713,758		485,285		
MISCELLANEOUS	0	0		88		
TOTAL	246,194	713,758		485,373		
NET TRADITIONAL REVENUE	\$48,516,600	\$1,150,630,385		\$1,240,273,000		(\$89,642,615)
% OF TRADITIONAL SALES	12.72%	22.97%		23.39%		
RETAIL INCENTIVE PROGRAM	\$0	\$26,512,344		\$22,347,368		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,302,468,750				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$5,201,450	\$71,033,889		\$84,690,628		
TOTAL NET REVENUE	\$53,718,050	\$1,195,151,930		\$1,302,616,260		

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ILOTTERY

INCOME:	JUNE 30, 2022 CURRENT MONTH	JUNE 30, 2022 CURRENT FISCAL YEAR TO DATE	JUNE 30, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	52,747,375	746,583,826	886,997,060	
PRIZE PAYOUT	45,854,581	649,257,768	772,150,346	
PROMOTION & BONUSES	858,363	12,569,967	13,141,706	
GROSS GAMING REVENUE	\$6,034,431	\$84,756,091	\$101,705,008	(\$16,948,917)
PICK 2	11,742	33,074	0	
PICK 3	139,620	365,715	0	
PICK 4	126,189	333,807	0	
PICK 5	74,917	192,112	0	
WILD BALL	103,145	277,671	0	
MATCH 6	277,960	665,692	0	
TREASURE HUNT	138,592	1,978,008	1,551,477	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,092,112	14,610,894	8,560,299	
MEGAMILLIONS/MEGAPLIER	588,590	6,329,373	8,418,484	
CASH4LIFE	209,106	2,981,082	2,863,718	
TRADITIONAL GAME SALES	2,761,973	27,767,428	21,393,978	
TRADITIONAL PRIZES	713,750	6,134,043	4,959,225	
PROMOTION & BONUSES	70,462	712,167	589,844	
GROSS TRADITIONAL REVENUE	\$1,977,761	\$20,921,218	\$15,844,909	\$5,076,309
AFFILIATE COSTS	12,220	173,173	220,052	
VENDOR COMMISSIONS	1,077,117	14,406,719	17,815,566	
PRIZE LIABILITY	699,198	8,134,510	5,360,713	
ADVERTISING	776,149	9,601,915	7,195,533	
PERSONNEL	219,522	1,528,114	1,452,164	
OPERATING	26,551	799,964	816,341	
AUGMENTATIONS	(15)	(975)	(1,080)	
TOTAL COSTS	\$2,810,742	\$34,643,420	\$32,859,289	\$1,784,131
NET GAMING REVENUE	\$5,201,450	\$71,033,889	\$84,690,628	(\$13,656,739)