

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF REVENUE  
PENNSYLVANIA LOTTERY BUREAU  
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	APRIL 30, 2022 CURRENT MONTH	APRIL 30, 2022 CURRENT FISCAL YEAR TO DATE	%	APRIL 30, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
<b>GAME SALES:</b>						
SCRATCH-OFFS	304,061,205	2,942,753,792	69.84%	3,133,377,966	70.91%	
FAST PLAY	12,761,173	124,055,093	2.94%	112,943,138	2.56%	
DRAW	101,797,276	1,099,998,183	26.10%	1,127,125,290	25.51%	
<b>MONITOR GAMES</b>	4,525,560	47,053,645	1.12%	45,387,668	1.03%	
PICK 2	504,077	5,212,156	0.12%	5,304,217	0.12%	
PICK 3	22,922,557	237,146,739	5.63%	254,442,820	5.76%	
PICK 4	19,547,301	206,619,005	4.90%	216,909,859	4.91%	
PICK 5	4,723,957	48,956,414	1.16%	50,419,161	1.14%	
WILD BALL	3,797,006	38,786,345	0.92%	39,203,578	0.89%	
CASH 5	7,891,542	96,498,234	2.29%	76,192,098	1.72%	
MATCH 6	7,610,978	98,061,896	2.33%	119,468,866	2.70%	
TREASURE HUNT	2,171,850	27,345,383	0.65%	25,996,370	0.59%	
POWERBALL/POWERPLAY/DOUBLEPLAY	24,875,075	223,614,671	5.31%	161,438,461	3.65%	
MEGAMILLIONS/MEGAPLIER	5,842,585	87,959,674	2.09%	145,506,332	3.29%	
CASH4LIFE	1,910,348	19,797,666	0.47%	22,243,528	0.50%	
RAFFLE	0	10,000,000	0.24%	10,000,000	0.23%	
KENO	3,314,751	35,007,361	0.83%	34,471,760	0.78%	
XPRESS SPORTS	1,210,809	12,046,284	0.29%	10,915,908	0.25%	
<b>TOTAL TRADITIONAL GAME SALES</b>	<b>\$423,145,214</b>	<b>\$4,213,860,713</b>	<b>100.00%</b>	<b>\$4,418,834,062</b>	<b>100.00%</b>	<b>(\$204,973,349)</b>
<b>LESS COST OF SALES:</b>						
LOST/STOLEN TICKETS	35,378	57,922	0.00%	254,191	0.01%	
<b>VENDOR COMMISSIONS</b>						
ONLINE GAMES	6,399,466	58,849,917	1.40%	57,978,852	1.31%	
INSTANT GAMES	6,673,237	46,402,153	1.10%	41,099,960	0.93%	
RETAILER COMMISSION	21,802,778	213,720,253	5.07%	250,936,091	5.68%	
TOTAL COMMISSION	34,875,481	318,972,323	7.57%	350,014,903	7.92%	
<b>LIABILITY FOR PRIZES</b>	<b>287,838,140</b>	<b>2,834,058,363</b>	<b>67.26%</b>	<b>2,952,557,348</b>	<b>66.82%</b>	
<b>TOTAL COST OF SALES</b>	<b>322,748,999</b>	<b>3,153,088,608</b>	<b>74.83%</b>	<b>3,302,826,442</b>	<b>74.74%</b>	<b>(\$149,737,834)</b>
<b>NET REVENUE BEFORE OPERATING EXPENSES</b>	<b>100,396,215</b>	<b>1,060,772,105</b>		<b>1,116,007,620</b>		
<b>LOTTERY BUREAU EXPENSES</b>						
Advertising	3,473,850	34,450,383		34,590,527		
Personnel	2,063,120	19,772,984		19,491,045		
Operating	1,520,897	16,674,748		15,384,482		
Fixed Assets	0	80,000		60,615		
Sub Total	3,584,017	36,527,732		34,936,142		
Augmentations	(1,005)	(159,860)		(155,145)		
<b>TOTAL ADMINISTRATIVE COSTS</b>	<b>7,056,862</b>	<b>70,818,255</b>	<b>1.68%</b>	<b>69,371,524</b>	<b>1.57%</b>	<b>\$1,446,731</b>
<b>NET OPERATING REVENUE</b>	<b>\$93,339,353</b>	<b>\$989,953,850</b>		<b>\$1,046,636,096</b>		<b>(\$56,682,246)</b>
<b>% OF TRADITIONAL SALES</b>	<b>22.06%</b>	<b>23.49%</b>		<b>23.69%</b>		
<b>OTHER:</b>						
INTEREST	68,986	318,657		428,895		
MISCELLANEOUS	0	0		20		
<b>TOTAL</b>	<b>68,986</b>	<b>318,657</b>		<b>428,915</b>		
<b>NET TRADITIONAL REVENUE</b>	<b>\$93,408,339</b>	<b>\$990,272,507</b>		<b>\$1,047,065,011</b>		<b>(\$56,792,504)</b>
<b>% OF TRADITIONAL SALES</b>	<b>22.07%</b>	<b>23.50%</b>		<b>23.70%</b>		
<b>RETAIL INCENTIVE PROGRAM</b>	<b>\$0</b>	<b>\$26,512,344</b>		<b>\$22,347,368</b>		
<b>PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS</b>		<b>\$5,302,468,750</b>				
<b>RETAIL INCENTIVE %</b>		<b>0.50%</b>				
<b>NET GAMING REVENUE</b>	<b>\$5,607,563</b>	<b>\$60,631,613</b>		<b>\$74,551,786</b>		
<b>TOTAL NET REVENUE</b>	<b>\$99,015,902</b>	<b>\$1,024,391,776</b>		<b>\$1,099,269,429</b>		

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ILOTTERY

INCOME:	APRIL 30, 2022 CURRENT MONTH	APRIL 30, 2022 CURRENT FISCAL YEAR TO DATE	APRIL 30, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	60,424,311	637,387,273	749,793,496	
PRIZE PAYOUT	52,852,658	554,064,239	652,049,575	
PROMOTION & BONUSES	1,025,122	10,684,909	11,101,995	
<b>GROSS GAMING REVENUE</b>	<b>\$6,546,531</b>	<b>\$72,638,125</b>	<b>\$86,641,926</b>	<b>(\$14,003,801)</b>
PICK 2	9,936	10,971	0	
PICK 3	93,424	101,479	0	
PICK 4	89,150	95,474	0	
PICK 5	46,710	50,339	0	
WILD BALL	69,733	75,607	0	
MATCH 6	175,328	191,802	0	
TREASURE HUNT	127,745	1,652,566	1,252,874	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,486,418	12,730,924	7,298,097	
MEGAMILLIONS/MEGAPLIER	354,390	5,276,148	7,144,333	
CASH4LIFE	229,650	2,540,662	2,347,864	
TRADITIONAL GAME SALES	2,682,484	22,725,972	18,043,168	
TRADITIONAL PRIZES	833,009	4,767,388	4,337,910	
PROMOTION & BONUSES	69,568	565,059	513,090	
<b>GROSS TRADITIONAL REVENUE</b>	<b>\$1,779,907</b>	<b>\$17,393,525</b>	<b>\$13,192,168</b>	<b>\$4,201,357</b>
AFFILIATE COSTS	11,635	151,886	0	
VENDOR COMMISSIONS	1,073,207	12,276,433	13,817,761	
PRIZE LIABILITY	587,727	6,982,088	4,474,126	
ADVERTISING	776,150	8,049,617	5,158,255	
PERSONNEL	137,914	1,181,496	1,168,471	
OPERATING	132,332	759,462	664,460	
AUGMENTATIONS	(90)	(945)	(765)	
<b>TOTAL COSTS</b>	<b>\$2,718,875</b>	<b>\$29,400,037</b>	<b>\$25,282,308</b>	<b>\$4,117,729</b>
<b>NET GAMING REVENUE</b>	<b>\$5,607,563</b>	<b>\$60,631,613</b>	<b>\$74,551,786</b>	<b>(\$13,920,173)</b>