

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF REVENUE  
PENNSYLVANIA LOTTERY BUREAU  
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	JUNE 30, 2022 CURRENT MONTH	JUNE 30, 2022 CURRENT FISCAL YEAR TO DATE	%	JUNE 30, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
<b>GAME SALES:</b>						
SCRATCH-OFFS	265,525,748	3,513,376,188	70.14%	3,757,858,023	70.87%	
FAST PLAY	11,231,284	149,121,596	2.98%	143,898,223	2.71%	
DRAW	100,273,711	1,290,552,875	25.77%	1,345,799,561	25.38%	
MONITOR GAMES	4,320,641	55,715,136	1.11%	54,912,943	1.04%	
PICK 2	507,136	6,244,956	0.12%	6,387,009	0.12%	
PICK 3	22,191,946	282,260,036	5.65%	305,756,782	5.76%	
PICK 4	18,983,387	245,248,830	4.90%	260,946,766	4.91%	
PICK 5	4,594,463	58,291,619	1.16%	60,794,082	1.15%	
WILD BALL	3,593,440	46,101,432	0.92%	47,486,107	0.90%	
CASH 5	9,517,190	112,845,116	2.25%	93,583,248	1.76%	
MATCH 6	9,504,630	114,869,370	2.29%	146,235,634	2.76%	
TREASURE HUNT	2,532,688	32,977,132	0.66%	31,054,087	0.59%	
POWERBALL/POWERPLAY/DOUBLEPLAY	17,435,289	253,321,843	5.06%	186,937,051	3.53%	
MEGAMILLIONS/MEGAPLIER	9,611,440	104,876,003	2.09%	170,043,087	3.21%	
CASH4LIFE	1,802,102	23,516,538	0.47%	26,575,708	0.50%	
RAFFLE	0	10,000,000	0.20%	10,000,000	0.19%	
KENO	3,059,643	41,243,100	0.82%	41,641,045	0.79%	
XPRESS SPORTS	1,260,998	14,472,036	0.29%	13,271,898	0.25%	
<b>TOTAL TRADITIONAL GAME SALES</b>	<b>\$381,351,384</b>	<b>\$5,008,765,795</b>	<b>100.00%</b>	<b>\$5,302,468,750</b>	<b>100.00%</b>	<b>(\$293,702,955)</b>
<b>LESS COST OF SALES:</b>						
LOST/STOLEN TICKETS	399	56,486	0.00%	261,627	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,448,621	69,312,410	1.38%	68,258,371	1.29%	
INSTANT GAMES	3,208,772	52,089,758	1.04%	50,117,715	0.95%	
RETAILER COMMISSION	25,036,090	259,850,181	5.19%	306,724,851	5.78%	
TOTAL COMMISSION	33,693,483	381,252,349	7.61%	425,100,937	8.02%	
LIABILITY FOR PRIZES	268,922,711	3,369,989,662	67.28%	3,539,943,169	66.76%	
<b>TOTAL COST OF SALES</b>	<b>302,616,593</b>	<b>3,751,298,497</b>	<b>74.89%</b>	<b>3,965,305,733</b>	<b>74.78%</b>	<b>(\$214,007,236)</b>
<b>NET REVENUE BEFORE OPERATING EXPENSES</b>	<b>78,734,791</b>	<b>1,257,467,298</b>		<b>1,337,163,017</b>		
<b>LOTTERY BUREAU EXPENSES</b>						
Advertising	3,473,851	41,398,085		43,804,467		
Personnel	3,259,931	24,919,298		24,456,948		
Operating	2,892,298	20,477,613		18,480,000		
Fixed Assets	20,839,685	20,919,685		10,792,315		
Sub Total	26,991,914	66,316,596		53,729,263		
Augmentations	(1,380)	(164,010)		(158,340)		
<b>TOTAL ADMINISTRATIVE COSTS</b>	<b>30,464,385</b>	<b>107,550,671</b>	<b>2.15%</b>	<b>97,375,390</b>	<b>1.84%</b>	<b>\$10,175,281</b>
<b>NET OPERATING REVENUE</b>	<b>\$48,270,406</b>	<b>\$1,149,916,627</b>		<b>\$1,239,787,627</b>		<b>(\$89,871,000)</b>
<b>% OF TRADITIONAL SALES</b>	<b>12.66%</b>	<b>22.96%</b>		<b>23.38%</b>		
<b>OTHER:</b>						
INTEREST	246,194	713,758		485,285		
MISCELLANEOUS	0	0		88		
<b>TOTAL</b>	<b>246,194</b>	<b>713,758</b>		<b>485,373</b>		
<b>NET TRADITIONAL REVENUE</b>	<b>\$48,516,600</b>	<b>\$1,150,630,385</b>		<b>\$1,240,273,000</b>		<b>(\$89,642,615)</b>
<b>% OF TRADITIONAL SALES</b>	<b>12.72%</b>	<b>22.97%</b>		<b>23.39%</b>		
RETAIL INCENTIVE PROGRAM	\$0	\$26,512,344		\$22,347,368		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,302,468,750				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$5,201,450	\$71,033,889		\$84,690,628		
<b>TOTAL NET REVENUE</b>	<b>\$53,718,050</b>	<b>\$1,195,151,930</b>		<b>\$1,302,616,260</b>		

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ILOTTERY

INCOME:	JUNE 30, 2022 CURRENT MONTH	JUNE 30, 2022 CURRENT FISCAL YEAR TO DATE	JUNE 30, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	52,747,375	746,583,826	886,997,060	
PRIZE PAYOUT	45,854,581	649,257,768	772,150,346	
PROMOTION & BONUSES	858,363	12,569,967	13,141,706	
<b>GROSS GAMING REVENUE</b>	<b>\$6,034,431</b>	<b>\$84,756,091</b>	<b>\$101,705,008</b>	<b>(\$16,948,917)</b>
PICK 2	11,742	33,074	0	
PICK 3	139,620	365,715	0	
PICK 4	126,189	333,807	0	
PICK 5	74,917	192,112	0	
WILD BALL	103,145	277,671	0	
MATCH 6	277,960	665,692	0	
TREASURE HUNT	138,592	1,978,008	1,551,477	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,092,112	14,610,894	8,560,299	
MEGAMILLIONS/MEGAPLIER	588,590	6,329,373	8,418,484	
CASH4LIFE	209,106	2,981,082	2,863,718	
TRADITIONAL GAME SALES	2,761,973	27,767,428	21,393,978	
TRADITIONAL PRIZES	713,750	6,134,043	4,959,225	
PROMOTION & BONUSES	70,462	712,167	589,844	
<b>GROSS TRADITIONAL REVENUE</b>	<b>\$1,977,761</b>	<b>\$20,921,218</b>	<b>\$15,844,909</b>	<b>\$5,076,309</b>
AFFILIATE COSTS	12,220	173,173	220,052	
VENDOR COMMISSIONS	1,077,117	14,406,719	17,815,566	
PRIZE LIABILITY	699,198	8,134,510	5,360,713	
ADVERTISING	776,149	9,601,915	7,195,533	
PERSONNEL	219,522	1,528,114	1,452,164	
OPERATING	26,551	799,964	816,341	
AUGMENTATIONS	(15)	(975)	(1,080)	
<b>TOTAL COSTS</b>	<b>\$2,810,742</b>	<b>\$34,643,420</b>	<b>\$32,859,289</b>	<b>\$1,784,131</b>
<b>NET GAMING REVENUE</b>	<b>\$5,201,450</b>	<b>\$71,033,889</b>	<b>\$84,690,628</b>	<b>(\$13,656,739)</b>