

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	MAY 31, 2022 CURRENT MONTH	MAY 31, 2022 CURRENT FISCAL YEAR TO DATE	%	MAY 31, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
SCRATCH-OFFS	305,096,648	3,247,850,440	70.19%	3,454,805,879	70.84%	
FAST PLAY	13,835,219	137,890,312	2.98%	129,912,663	2.66%	
DRAW	90,280,981	1,190,279,164	25.72%	1,241,444,568	25.46%	
MONITOR GAMES	4,340,850	51,394,495	1.11%	50,464,093	1.03%	
PICK 2	525,664	5,737,820	0.12%	5,874,045	0.12%	
PICK 3	22,921,351	260,068,090	5.62%	281,224,204	5.77%	
PICK 4	19,646,438	226,265,443	4.89%	239,848,361	4.92%	
PICK 5	4,740,742	53,697,156	1.16%	55,747,058	1.14%	
WILD BALL	3,721,647	42,507,992	0.92%	43,569,733	0.89%	
CASH 5	6,829,692	103,327,926	2.23%	84,629,054	1.74%	
MATCH 6	7,302,844	105,364,740	2.28%	128,419,980	2.63%	
TREASURE HUNT	3,099,061	30,444,444	0.66%	28,360,541	0.58%	
POWERBALL/POWERPLAY/DOUBLEPLAY	12,271,883	235,886,554	5.10%	175,813,958	3.61%	
MEGAMILLIONS/MEGAPLIER	7,304,889	95,264,563	2.06%	163,510,040	3.35%	
CASH4LIFE	1,916,770	21,714,436	0.47%	24,447,594	0.50%	
RAFFLE	0	10,000,000	0.22%	10,000,000	0.21%	
KENO	3,176,096	38,183,457	0.83%	38,295,819	0.79%	
XPRESS SPORTS	1,164,754	13,211,038	0.29%	12,168,274	0.25%	
TOTAL TRADITIONAL GAME SALES	\$413,553,698	\$4,627,414,411	100.00%	\$4,876,627,203	100.00%	(\$249,212,792)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	(1,835)	56,087	0.00%	261,627	0.01%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,013,872	63,863,789	1.38%	63,091,555	1.29%	
INSTANT GAMES	2,478,833	48,880,986	1.06%	45,952,721	0.94%	
RETAILER COMMISSION	21,093,838	234,814,091	5.07%	273,952,524	5.62%	
TOTAL COMMISSION	28,586,543	347,558,866	7.51%	382,996,800	7.85%	
LIABILITY FOR PRIZES	267,008,588	3,101,066,951	67.02%	3,265,894,613	66.97%	
TOTAL COST OF SALES	295,593,296	3,448,681,904	74.53%	3,649,153,040	74.83%	(\$200,471,136)
NET REVENUE BEFORE OPERATING EXPENSES	117,960,402	1,178,732,507		1,227,474,163		
LOTTERY BUREAU EXPENSES						
Advertising	3,473,851	37,924,234		38,046,345		
Personnel	1,886,383	21,659,367		21,288,644		
Operating	910,567	17,585,315		16,360,782		
Fixed Assets	0	80,000		60,615		
Sub Total	2,796,950	39,324,682		37,710,041		
Augmentations	(2,770)	(162,630)		(156,360)		
TOTAL ADMINISTRATIVE COSTS	6,268,031	77,086,286	1.67%	75,600,026	1.55%	\$1,486,260
NET OPERATING REVENUE	\$111,692,371	\$1,101,646,221		\$1,151,874,137		(\$50,227,916)
% OF TRADITIONAL SALES	27.01%	23.81%		23.62%		
OTHER:						
INTEREST	148,907	467,564		458,049		
MISCELLANEOUS	0	0		20		
TOTAL	148,907	467,564		458,069		
NET TRADITIONAL REVENUE	\$111,841,278	\$1,102,113,785		\$1,152,332,206		(\$50,218,421)
% OF TRADITIONAL SALES	27.04%	23.82%		23.63%		
RETAIL INCENTIVE PROGRAM	\$0	\$26,512,344		\$22,347,368		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,302,468,750				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$5,200,826	\$65,832,439		\$81,446,913		
TOTAL NET REVENUE	\$117,042,104	\$1,141,433,880		\$1,211,431,751		

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
ILOTTERY

INCOME:	MAY 31, 2022 CURRENT MONTH	MAY 31, 2022 CURRENT FISCAL YEAR TO DATE	MAY 31, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	56,449,178	693,836,451	824,188,353	
PRIZE PAYOUT	49,338,948	603,403,187	716,227,099	
PROMOTION & BONUSES	1,026,695	11,711,604	12,282,997	
GROSS GAMING REVENUE	\$6,083,535	\$78,721,660	\$95,678,257	(\$16,956,597)
PICK 2	10,361	21,332	0	
PICK 3	124,616	226,095	0	
PICK 4	112,144	207,618	0	
PICK 5	66,856	117,195	0	
WILD BALL	98,919	174,526	0	
MATCH 6	195,930	387,732	0	
TREASURE HUNT	186,850	1,839,416	1,401,331	
POWERBALL/POWERPLAY/DOUBLEPLAY	787,858	13,518,782	8,042,606	
MEGAMILLIONS/MEGAPLIER	464,635	5,740,783	8,074,162	
CASH4LIFE	231,314	2,771,976	2,616,908	
TRADITIONAL GAME SALES	2,279,483	25,005,455	20,135,007	
TRADITIONAL PRIZES	652,905	5,420,293	4,711,306	
PROMOTION & BONUSES	76,646	641,705	564,379	
GROSS TRADITIONAL REVENUE	\$1,549,932	\$18,943,457	\$14,859,322	\$4,084,135
AFFILIATE COSTS	9,067	160,953	204,341	
VENDOR COMMISSIONS	1,053,169	13,329,602	15,991,722	
PRIZE LIABILITY	453,224	7,435,312	5,072,509	
ADVERTISING	776,149	8,825,766	5,752,883	
PERSONNEL	127,096	1,308,592	1,278,463	
OPERATING	13,951	773,413	791,513	
AUGMENTATIONS	(15)	(960)	(765)	
TOTAL COSTS	\$2,432,641	\$31,832,678	\$29,090,666	\$2,742,012
NET GAMING REVENUE	\$5,200,826	\$65,832,439	\$81,446,913	(\$15,614,474)