

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	APRIL 30, 2023 CURRENT MONTH	APRIL 30, 2023 CURRENT FISCAL YEAR TO DATE	%	APRIL 30, 2022 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
SCRATCH-OFFS	273,213,892	2,804,393,244	66.54%	2,942,753,792	69.84%	
FAST PLAY	11,207,125	118,538,553	2.81%	124,055,093	2.94%	
DRAW	107,178,687	1,248,855,002	29.63%	1,099,998,183	26.10%	
MONITOR GAMES	4,304,234	42,496,245	1.01%	47,053,645	1.12%	
PICK 2	493,664	5,084,038	0.12%	5,212,156	0.12%	
PICK 3	21,236,317	216,133,353	5.13%	237,146,739	5.63%	
PICK 4	17,827,821	186,647,371	4.43%	206,619,005	4.90%	
PICK 5	4,513,754	45,092,101	1.07%	48,956,414	1.16%	
WILD BALL	3,786,714	37,061,916	0.88%	38,786,345	0.92%	
CASH 5	9,496,394	86,322,240	2.05%	96,498,234	2.29%	
MATCH 6	21,756,862	108,216,148	2.57%	98,061,896	2.33%	
TREASURE HUNT	2,502,117	23,768,403	0.56%	27,345,383	0.65%	
POWERBALL/POWERPLAY/DOUBLEPLAY	12,985,121	282,596,379	6.71%	223,614,671	5.31%	
MEGAMILLIONS/MEGAPLIER	10,724,591	228,850,773	5.43%	87,959,674	2.09%	
CASH4LIFE	1,855,332	19,082,280	0.45%	19,797,666	0.47%	
RAFFLE	0	10,000,000	0.24%	10,000,000	0.24%	
KENO	3,187,304	31,374,878	0.74%	35,007,361	0.83%	
XPRESS SPORTS	1,116,930	11,121,367	0.26%	12,046,284	0.29%	
TOTAL TRADITIONAL GAME SALES	\$395,903,938	\$4,214,283,044	100.00%	\$4,213,860,713	100.00%	\$422,331
LESS COST OF SALES:						
LOST/STOLEN TICKETS	4,635	45,229	0.00%	57,922	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	6,569,431	61,574,585	1.46%	58,849,917	1.40%	
INSTANT GAMES	1,918,003	26,299,055	0.62%	46,402,153	1.10%	
RETAILER COMMISSION	20,439,068	222,544,447	5.28%	213,720,253	5.07%	
TOTAL COMMISSION	28,926,502	310,418,087	7.37%	318,972,323	7.57%	
LIABILITY FOR PRIZES	268,120,314	2,805,981,830	66.58%	2,834,058,363	67.26%	
TOTAL COST OF SALES	297,051,451	3,116,445,146	73.95%	3,153,088,608	74.83%	(\$36,643,462)
NET REVENUE BEFORE OPERATING EXPENSES	98,852,487	1,097,837,898		1,060,772,105		
LOTTERY BUREAU EXPENSES						
Advertising	3,627,998	36,245,826		34,450,383		
Personnel	2,064,530	20,864,419		19,772,984		
Operating	818,991	17,114,553		16,674,748		
Fixed Assets	66,745,975	81,745,637		80,000		
Sub Total	69,629,496	119,724,609		36,527,732		
Augmentations	(1,275)	(157,100)		(159,860)		
TOTAL ADMINISTRATIVE COSTS	73,256,219	155,813,335	3.70%	70,818,255	1.68%	\$84,995,080
NET OPERATING REVENUE	\$25,596,268	\$942,024,563		\$989,953,850		(\$47,929,287)
% OF TRADITIONAL SALES	6.47%	22.35%		23.49%		
OTHER:						
INTEREST	2,596,263	17,724,752		318,657		
MISCELLANEOUS	0	0		0		
TOTAL	2,596,263	17,724,752		318,657		
NET TRADITIONAL REVENUE	\$28,192,531	\$959,749,316		\$990,272,507		(\$30,523,191)
% OF TRADITIONAL SALES	7.12%	22.77%		23.50%		
RETAIL INCENTIVE PROGRAM	\$0	\$25,043,829		\$26,512,344		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,008,765,795				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$6,461,248	\$66,724,633		\$60,631,613		
TOTAL NET REVENUE	\$34,653,779	\$1,001,430,120		\$1,024,391,776		

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COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
LOTTERY

INCOME:	APRIL 30, 2023 CURRENT MONTH	APRIL 30, 2023 CURRENT FISCAL YEAR TO DATE	APRIL 30, 2022 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	73,141,554	737,846,233	637,387,273	
PRIZE PAYOUT	64,788,994	653,371,253	554,064,239	
PROMOTION & BONUSES	1,426,629	15,098,563	10,684,909	
GROSS GAMING REVENUE	\$6,925,931	\$69,376,417	\$72,638,125	(\$3,261,708)
PICK 2	13,991	144,204	10,971	
PICK 3	218,338	1,833,864	101,479	
PICK 4	200,868	1,756,528	95,474	
PICK 5	107,971	965,827	50,339	
WILD BALL	147,359	1,371,652	75,607	
MATCH 6	1,037,784	4,492,410	191,802	
TREASURE HUNT	159,509	1,480,321	1,652,566	
POWERBALL/POWERPLAY/DOUBLEPLAY	852,880	16,217,420	12,730,924	
MEGAMILLIONS/MEGAPLIER	714,914	12,875,428	5,276,148	
CASH4LIFE	247,600	2,627,224	2,540,662	
TRADITIONAL GAME SALES	3,701,214	43,764,878	22,725,972	
TRADITIONAL PRIZES	1,182,948	11,426,520	4,767,388	
PROMOTION & BONUSES	195,370	1,728,626	565,059	
GROSS TRADITIONAL REVENUE	\$2,322,896	\$30,609,732	\$17,393,525	\$13,216,207
AFFILIATE COSTS	12,749	141,293	151,886	
VENDOR COMMISSIONS	1,359,667	13,716,087	12,276,433	
PRIZE LIABILITY	646,051	11,090,579	6,982,088	
ADVERTISING	622,002	6,254,174	8,049,617	
PERSONNEL	132,106	1,370,259	1,181,496	
OPERATING	15,049	689,694	759,462	
AUGMENTATIONS	(45)	(570)	(945)	
TOTAL COSTS	\$2,787,579	\$33,261,516	\$29,400,037	\$3,861,479
NET GAMING REVENUE	\$6,461,248	\$66,724,633	\$60,631,613	\$6,093,020