

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	JULY 31, 2022 CURRENT MONTH	JULY 31, 2022 CURRENT FISCAL YEAR TO DATE	%	JULY 31, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
SCRATCH-OFFS	269,688,248	269,688,248	60.58%	291,934,645	70.02%	
FAST PLAY	10,831,812	10,831,812	2.43%	12,985,709	3.11%	
DRAW	160,452,981	160,452,981	36.04%	107,183,870	25.71%	
MONITOR GAMES	4,196,612	4,196,612	0.94%	4,852,782	1.16%	
PICK 2	494,084	494,084	0.11%	542,948	0.13%	
PICK 3	22,749,474	22,749,474	5.11%	25,075,797	6.01%	
PICK 4	19,018,132	19,018,132	4.27%	21,506,521	5.16%	
PICK 5	4,625,349	4,625,349	1.04%	5,118,582	1.23%	
WILD BALL	3,634,096	3,634,096	0.82%	3,948,631	0.95%	
CASH 5	7,428,680	7,428,680	1.67%	11,502,216	2.76%	
MATCH 6	7,889,442	7,889,442	1.77%	12,825,050	3.08%	
TREASURE HUNT	2,756,493	2,756,493	0.62%	3,244,623	0.78%	
POWERBALL/POWERPLAY/DOUBLEPLAY	14,799,192	14,799,192	3.32%	12,897,582	3.09%	
MEGAMILLIONS/MEGAPLIER	75,094,535	75,094,535	16.87%	8,329,472	2.00%	
CASH4LIFE	1,963,504	1,963,504	0.44%	2,192,448	0.53%	
RAFFLE	0	0	0.00%	0	0.00%	
KENO	3,023,584	3,023,584	0.68%	3,666,087	0.88%	
XPRESS SPORTS	1,173,028	1,173,028	0.26%	1,186,695	0.28%	
TOTAL TRADITIONAL GAME SALES	\$445,169,653	\$445,169,653	100.00%	\$416,957,006	100.00%	\$28,212,647
LESS COST OF SALES:						
LOST/STOLEN TICKETS	2,642	2,642	0.00%	0	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,966,041	5,966,041	1.34%	5,391,157	1.29%	
INSTANT GAMES	2,536,222	2,536,222	0.57%	3,173,520	0.76%	
RETAILER COMMISSION	22,277,265	22,277,265	5.00%	21,016,870	5.04%	
TOTAL COMMISSION	30,779,528	30,779,528	6.91%	29,581,547	7.09%	
LIABILITY FOR PRIZES	289,311,942	289,311,942	64.99%	282,672,134	67.79%	
TOTAL COST OF SALES	320,094,112	320,094,112	71.90%	312,253,681	74.89%	\$7,840,431
NET REVENUE BEFORE OPERATING EXPENSES	125,075,541	125,075,541		104,703,325		
LOTTERY BUREAU EXPENSES						
Advertising	3,623,119	3,623,119		3,441,837		
Personnel	1,541,065	1,541,065		1,577,565		
Operating	650,524	650,524		1,415,516		
Fixed Assets	0	0		0		
Sub Total	2,191,589	2,191,589		2,993,081		
Augmentations	(1,935)	(1,935)		(1,485)		
TOTAL ADMINISTRATIVE COSTS	5,812,773	5,812,773	1.31%	6,433,433	1.54%	(\$620,660)
NET OPERATING REVENUE	\$119,262,768	\$119,262,768		\$98,269,892		\$20,992,876
% OF TRADITIONAL SALES	26.79%	26.79%		23.57%		
OTHER:						
INTEREST	402,307	402,307		18,623		
MISCELLANEOUS	0	0		0		
TOTAL	402,307	402,307		18,623		
NET TRADITIONAL REVENUE	\$119,665,075	\$119,665,075		\$98,288,515		\$21,376,560
% OF TRADITIONAL SALES	26.88%	26.88%		23.57%		
RETAIL INCENTIVE PROGRAM	\$195,176	\$195,176		\$191,183		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,008,765,795				
RETAIL INCENTIVE %		0.00%				
NET GAMING REVENUE	\$7,039,643	\$7,039,643		\$5,832,885		
TOTAL NET REVENUE	\$126,509,542	\$126,509,542		\$103,930,217		

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ILOTTERY

INCOME:	JULY 31, 2022 CURRENT MONTH	JULY 31, 2022 CURRENT FISCAL YEAR TO DATE	JULY 31, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	66,299,835	66,299,835	64,212,176	
PRIZE PAYOUT	58,216,669	58,216,669	55,874,418	
PROMOTION & BONUSES	1,351,609	1,351,609	895,561	
GROSS GAMING REVENUE	\$6,731,557	\$6,731,557	\$7,442,197	(\$710,640)
PICK 2	15,203	15,203	0	
PICK 3	163,842	163,842	0	
PICK 4	147,536	147,536	0	
PICK 5	87,461	87,461	0	
WILD BALL	123,279	123,279	0	
MATCH 6	249,884	249,884	0	
TREASURE HUNT	164,682	164,682	184,407	
POWERBALL/POWERPLAY/DOUBLEPLAY	989,462	989,462	609,498	
MEGAMILLIONS/MEGAPLIER	3,403,551	3,403,551	453,379	
CASH4LIFE	272,834	272,834	244,536	
TRADITIONAL GAME SALES	5,617,734	5,617,734	1,491,820	
TRADITIONAL PRIZES	1,410,287	1,410,287	269,589	
PROMOTION & BONUSES	158,940	158,940	36,323	
GROSS TRADITIONAL REVENUE	\$4,048,507	\$4,048,507	\$1,185,908	\$2,862,599
AFFILIATE COSTS	9,000	9,000	15,966	
VENDOR COMMISSIONS	1,308,194	1,308,194	1,284,440	
PRIZE LIABILITY	1,672,904	1,672,904	533,771	
ADVERTISING	626,881	626,881	808,163	
PERSONNEL	103,008	103,008	89,969	
OPERATING	20,464	20,464	62,986	
AUGMENTATIONS	(30)	(30)	(75)	
TOTAL COSTS	\$3,740,421	\$3,740,421	\$2,795,220	\$945,201
NET GAMING REVENUE	\$7,039,643	\$7,039,643	\$5,832,885	\$1,206,758