

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	OCTOBER 31, 2022 CURRENT MONTH	OCTOBER 31, 2022 CURRENT FISCAL YEAR TO DATE	%	OCTOBER 31, 2021 PRIOR FISCAL YEAR TO DATE	%	Inc or (Dec)
			Of Sales		Of Sales	
GAME SALES:						
SCRATCH-OFFS	265,418,776	1,082,847,611	66.23%	1,143,199,393	68.17%	
FAST PLAY	11,642,118	45,167,403	2.76%	52,553,590	3.13%	
DRAW	141,840,948	490,703,757	30.01%	462,085,589	27.55%	
MONITOR GAMES	4,110,759	16,253,437	0.99%	19,248,803	1.15%	
PICK 2	518,304	1,968,285	0.12%	2,180,973	0.13%	
PICK 3	21,177,420	87,481,886	5.35%	98,029,270	5.85%	
PICK 4	19,144,740	75,318,971	4.61%	85,296,329	5.09%	
PICK 5	4,513,491	18,130,251	1.11%	20,121,296	1.20%	
WILD BALL	3,739,359	14,473,473	0.89%	15,758,590	0.94%	
CASH 5	7,412,756	35,236,964	2.16%	41,186,982	2.46%	
MATCH 6	9,546,094	34,193,406	2.09%	45,584,762	2.72%	
TREASURE HUNT	2,236,393	9,922,991	0.61%	11,769,188	0.70%	
POWERBALL/POWERPLAY/DOUBLEPLAY	59,154,443	100,282,739	6.13%	94,103,095	5.61%	
MEGAMILLIONS/MEGAPLIER	12,457,192	106,046,691	6.49%	39,667,344	2.37%	
CASH4LIFE	1,940,756	7,648,100	0.47%	8,387,760	0.50%	
RAFFLE	0	0	0.00%	0	0.00%	
KENO	3,043,447	11,870,097	0.73%	14,400,936	0.86%	
XPRESS SPORTS	1,067,312	4,383,340	0.27%	4,847,867	0.29%	
TOTAL TRADITIONAL GAME SALES	\$423,012,601	\$1,634,972,208	100.00%	\$1,677,087,375	100.00%	(\$42,115,167)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	29,972	0.00%	5,366	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	7,772,238	23,400,941	1.43%	21,236,413	1.27%	
INSTANT GAMES	4,523,563	12,375,366	0.76%	13,843,656	0.83%	
RETAILER COMMISSION	21,166,766	82,006,230	5.02%	84,207,845	5.02%	
TOTAL COMMISSION	33,462,567	117,782,537	7.20%	119,287,914	7.11%	
LIABILITY FOR PRIZES	274,443,926	1,081,592,618	66.15%	1,123,578,480	67.00%	
TOTAL COST OF SALES	307,906,493	1,199,405,127	73.36%	1,242,871,760	74.11%	(\$43,466,633)
NET REVENUE BEFORE OPERATING EXPENSES	115,106,108	435,567,081		434,215,615		
LOTTERY BUREAU EXPENSES						
Advertising	3,623,118	14,492,474		13,767,348		
Personnel	1,984,276	7,555,761		7,228,698		
Operating	1,187,899	4,227,467		3,678,977		
Fixed Assets	0	0		0		
Sub Total	3,172,175	11,783,228		10,907,675		
Augmentations	(1,305)	(7,590)		(8,815)		
TOTAL ADMINISTRATIVE COSTS	6,793,988	26,268,112	1.61%	24,666,208	1.47%	\$1,601,904
NET OPERATING REVENUE	\$108,312,120	\$409,298,969		\$409,549,407		(\$250,438)
% OF TRADITIONAL SALES	25.60%	25.03%		24.42%		
OTHER:						
INTEREST	1,289,842	3,460,210		81,187		
MISCELLANEOUS	0	0		0		
TOTAL	1,289,842	3,460,210		81,187		
NET TRADITIONAL REVENUE	\$109,601,962	\$412,759,179		\$409,630,594		\$3,128,585
% OF TRADITIONAL SALES	25.91%	25.25%		24.43%		
RETAIL INCENTIVE PROGRAM	\$365,863	\$9,394,215		\$10,992,809		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$5,008,765,795				
RETAIL INCENTIVE %		0.19%				
NET GAMING REVENUE	\$5,961,468	\$22,496,168		\$23,532,106		
TOTAL NET REVENUE	\$115,197,567	\$425,861,132		\$422,169,891		

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LOTTERY

INCOME:	OCTOBER 31, 2022 CURRENT MONTH	OCTOBER 31, 2022 CURRENT FISCAL YEAR TO DATE	OCTOBER 31, 2021 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	71,518,732	267,638,248	253,739,798	
PRIZE PAYOUT	64,885,084	239,253,414	221,799,656	
PROMOTION & BONUSES	1,407,138	5,159,240	3,814,668	
GROSS GAMING REVENUE	\$5,226,510	\$23,225,594	\$28,125,474	(\$4,899,880)
PICK 2	12,783	55,244	0	
PICK 3	158,340	640,695	0	
PICK 4	162,363	609,223	0	
PICK 5	91,220	361,192	0	
WILD BALL	126,080	502,028	0	
MATCH 6	397,648	1,224,144	0	
TREASURE HUNT	137,836	597,085	649,897	
POWERBALL/POWERPLAY/DOUBLEPLAY	3,529,539	6,284,364	4,858,892	
MEGAMILLIONS/MEGAPLIER	765,902	5,354,444	2,186,637	
CASH4LIFE	249,394	1,008,168	990,986	
TRADITIONAL GAME SALES	5,631,105	16,636,587	8,686,412	
TRADITIONAL PRIZES	1,410,812	4,384,372	1,519,762	
PROMOTION & BONUSES	175,816	534,202	198,455	
GROSS TRADITIONAL REVENUE	\$4,044,477	\$11,718,013	\$6,968,195	\$4,749,818
AFFILIATE COSTS	9,000	53,120	60,117	
VENDOR COMMISSIONS	1,087,532	5,030,598	4,882,624	
PRIZE LIABILITY	1,438,969	4,240,120	2,883,896	
ADVERTISING	626,882	2,507,526	3,232,652	
PERSONNEL	131,896	505,738	408,638	
OPERATING	15,270	110,532	94,116	
AUGMENTATIONS	(30)	(195)	(480)	
TOTAL COSTS	\$3,309,519	\$12,447,439	\$11,561,563	\$885,876
NET GAMING REVENUE	\$5,961,468	\$22,496,168	\$23,532,106	(\$1,035,938)