COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF REVENUE PENNSYLVANIA LOTTERY BUREAU COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

CURRENT MONTH CURRENT FISCAL YEAR TO DATE OF Sales No. or (Dec)		JUNE 30, 2016	JUNE 30, 2016		JUNE 30, 2015		
CAME SALES:	INCOME:	CURRENT MONTH		% Of Sales		% Of Sales	Inc or (Dec)
PICK 2	GAME SALES:			_			
PICK 3	INSTANT	220,048,927	2,792,667,334	67.54%	2,591,597,309	67.84%	
PICK 4	PICK 2	593,822	8,610,484	0.21%	7,047,429	0.18%	
PICK 5 3.864/783 45,766,531 1.11% 43,784,347 1.15% CASH 5 9.229,772 13,707,774 3.31% 136,196,470 3.57% MATCH 6 4,762,288 67,189,562 1.62% 68,022,478 1.78% TREASURE HUNT 3.507,953 29,128,664 0.70% 28,220,99 0.75% POWERBALL/POWERPLAY 17,492,151 357,398,640 8.66% 239,442,761 6.28% MEGAMILLIONSMIGAPILLER 21,299,711 106,368,628 2.57% 124,331,241 3.27% MONOPOLY 0 0 0 0.00% 5.009,770 0.13% CASHALIFE 2.360,724 3.2124,518 0.78% 113,00,800 0.33% CASHALIFE 2.360,724 3.2124,518 0.78% 117,557,540 0.46% CASHALIFE 2.360,724 3.2124,518 0.78% 17,557,540 0.46% CASHALIFE 2.360,724 3.2124,518 0.78% 17,557,540 0.46% CASHALIFE COSTIOTOLEN TICKETS 5.070 67,610 0.00% 54,525 0.00% VENODE COMMISSIONS 0.000 0.00% 0.0	PICK 3	24,464,578	293,974,904	7.11%	310,920,184	8.14%	
CASH 5	PICK 4	18,990,962	232,711,271	5.63%	234,832,113	6.15%	
CASH 5 9, 229,772 137,072,754 3.31% 136,196,470 3.57% MATCH 6 14,782,288 67,189,552 1.62% 58,022,478 1.78% 176,228 67,189,552 1.62% 58,022,478 1.78% 176,228 67,189,552 1.62% 58,022,478 1.78% 176,228 67,189,552 1.62% 58,024 2.86,22,099 0.75% 176,228 176,228% 176,228% 176,228% 176,229% 176,228% 176,22	PICK 5	3,864,783	45,766,531	1.11%	43,763,437	1.15%	
MATCH 6 4,782,288 67,189,562 1.62% 68,022,478 7.78% 7.	CASH 5		• •	3.31%		3.57%	
TREASURE HUNT 13,507,953 29,128,664 0.70% 28,622,099 0.75% MEGAMILLONSMEGAPLIER 21,299,711 106,388,028 257% 1124,391,241 3,27% MCMOPOPLY 0 0 0.00% 50,097,70 0.13% CASHALIFE 2,360,724 32,124,518 0.78% 11,300,080 0.00% TOTAL GAME SALES 5330,127,871 SALES COST OF SALES: LOST/STOLEN TICKETS 5,070 0.67,610 0.00% 51,525 0.00% 51,00% 51	MATCH 6	4.782.288	67.189.562	1.62%	68.022.478	1.78%	
POWERBALL/POWERPLAY 17,492,151 357,998,640 8.66% 239,842,761 6.28% MEGAMILLORN/MEGAPILER 21,299,711 106,368,08 25.7% 124,331,241 3.27% MONOPOLY 0 0 0.000% 5,009,770 0.13% CASHALIFE 2,260,724 32,124,518 0.78% 11,000,880 0.30% RAFFLE 3,492,200 31,552,120 0.76% 17,557,540 0.46% CASHALIFE 3,492,200 31,552,120 0.76% 17,557,540 0.46% CASHALIFE 2,260,724 32,124,518 0.78% 175,575,540 0.46% CASHALIFE 2,260,724 32,124,518 0.000% \$3,819,642,911 100.00% \$3,819,642,911 100.00% \$3,819,642,911 100.00% \$3,819,642,911 100.00% S3,819,642,911 100.							
MEGAMILLIONS/MEGAPLIER 21,299,711 106,386,028 2.57% 124,931,241 3.27% MONOPOLY 0 0 0.00% 5.009,770 0.13% CASHALIPE 2.360,724 32,124,518 0.78% 11,300,080 0.30% RAFFLE 3.492,200 31,552,120 0.76% 17,557,540 0.46% 0.46							
MONOPOLY		· ·			• •		
CASHALIFE RAFFLE 2,340,724 3,492,200 32,124,518 31,552,120 0.78% 0.76% 11,300,080 17,557,540 0.30% 0.46% TOTAL GAME SALES \$330,127,871 \$4,135,164,810 100.00% \$3,819,642,911 100.00% \$315,521,899 LESS COST OF SALES: LOST/STOLEN TICKETS 5,070 67,610 0.00% \$4,525 0.00% VENDOR COMMISSIONS ONLINE GAMES 3,469,817 41,316,455 1.00% 38,540,943 1.01% INSTANT GAMES 3,544,185 37,043,927 0.90% 31,201,644 0.82% RETAILER COMMISSION 23,631,967 296,659,137 7.17% 272,980,772 7.15% TOTAL COMMISSION 23,631,967 296,659,137 7.17% 272,980,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63,84% 2,411,651,816 63,14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71,01% 2,684,687,113 70,29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 1,377,168 1,377,168 1,377,16			• •				
RAFFLE 3,492,200 31,552,120 0.76% 17,557,540 0.46% TOTAL GAME SALES \$330,127,871 \$4,135,164,810 100.00% \$3,819,642,911 100.00% \$315,521,899 LESS COST OF SALES: LOST/STOLEN TICKETS 5,070 67,610 0.00% 54,525 0.00% VENDOR COMMISSIONS ONLINE GAMES 3,469,817 41,316,455 1.00% 38,540,943 1.01% INSTANT GAMES 3,544,185 37,043,927 0.90% 31,201,644 0.82% RETAILER COMMISSION 16,617,965 218,298,755 5.26% 203,238,185 5.32% TOTAL COMMISSION 23,331,967 296,659,137 7.17% 272,980,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63.84% 2,411,651,816 63.14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES Advertising 5,818,666 44,000,000 39,997,608 LOTTERY BUREAU EXPENSES 417,340 201,740 2,838,412 11,518,921 Fixed Assets 147,340 201,740 2,838,412 11,518,921 Fixed Assets (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,050,861,471 \$60,456,056 TOTAL DITCRES 114,198 927,780 1.677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066					• •		
TOTAL GAME SALES \$330,127,871 \$4,135,164,810 100.00% \$3,819,642,911 100.00% \$315,521,899 LESS COST OF SALES: LOST/STOLEN TICKETS 5,070 67,610 0.00% 54,525 0.00% VENDOR COMMISSIONS ONLINE GAMES 3,469,817 41,316,455 1.00% 38,540,943 1.01% NISTANT GAMES 3,469,817 41,316,455 2.09% 31,201,644 0.82% RETAILER COMMISSION 16,617,965 218,298,755 5.26% 203,238,185 5.32% TOTAL COMMISSION 23,631,967 226,659,137 7.17% 272,980,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63,84% 2,411,651,816 63,14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES Advertising 5,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 OPERATING EXPENSES Advertising 1,000,786 11,376,423 11,518,221 1							
LESS COST OF SALES: LOST/STOLEN TICKETS 5,070 67,610 0.00% 54,525 0.00% VENDOR COMMISSIONS ONLINE GAMES 3,469,817 41,316,455 1.00% 38,540,943 1.01% INSTANT GAMES 3,544,185 37,043,927 0.90% 31,201,644 0.82% RETAILER COMMISSION 16,617,965 218,298,755 5.28% 203,338,185 5.32% TOTAL COMMISSION 23,631,967 296,659,137 7.17% 272,980,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63,84% 2,411,651,816 63.14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 LOTTERY BUREAU EXPENSES 440,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 35,345,501 Augmentations (615) (153,266) (159,990) NET OTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25,95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,791 MISCELLANEOUS 0 43 481 TOTAL MISCELLANEOUS 0 43 481 TOTAL NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066				-			
CONTINUENT CON	TOTAL GAME SALES	\$330,127,871	\$4,135,164,810	100.00%	\$3,819,642,911	100.00%	\$315,521,899
VENDOR COMMISSIONS ONLINE GAMES 3,469,817 41,316,455 1,00% 38,540,943 1,01% INSTANT GAMES 3,544,185 37,043,927 0.90% 31,201,644 0.82% RETAILER COMMISSION 16,617,965 218,298,755 52,89% 203,238,185 5.32% TOTAL COMMISSION 23,631,967 296,659,137 7.17% 272,980,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63.84% 2,411,651,816 63.14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 1 LOTTERY BUREAU EXPENSES 44,000,000 39,997,608 39,976,608 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 1,518,921 Fixed Assets 147,340 201,740 2,838,412 35,934,501 Sub Total 3,628,645 34,935,422 35,934,501 Augmentations <td< td=""><td>LESS COST OF SALES:</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	LESS COST OF SALES:						
ONLINE GAMES INSTANT GAMES INS	LOST/STOLEN TICKETS	5,070	67,610	0.00%	54,525	0.00%	
NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066 \$1,007,792 \$1,00	VENDOR COMMISSIONS						
RETAILER COMMISSION 16,617,965 218,298,755 5.28% 203,238,185 5.22% TOTAL COMMISSION 23,631,967 296,659,137 7.17% 272,990,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63,84% 2,411,651,816 63,14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 1,134,955,798 LOTTERY BUREAU EXPENSES 44,000,000 39,997,608 39,997,608 1,154,955,798 LOTTERY BUREAU EXPENSES 44,000,000 39,997,608 21,577,168 21,577,168 Operating 1,000,788 11,976,423 11,518,921 1,518,921 Fixed Assets 147,340 201,740 2,838,412 35,934,501 Augmentations (615) (153,266) (159,990) 75,772,119 1,98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035	ONLINE GAMES	3,469,817	41,316,455	1.00%	38,540,943	1.01%	
TOTAL COMMISSION 23,631,967 296,659,137 7.17% 272,980,772 7.15% LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63.84% 2,411,651,816 63.14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 LOTTERY BUREAU EXPENSES 95,122,670 1,198,599,990 1,134,955,798 LOTTERY BUREAU EXPENSES Advertising 5,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 2,838,412 Sub Total 3,626,645 34,3635,42 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	INSTANT GAMES	3,544,185	37,043,927	0.90%	31,201,644	0.82%	
LIABILITY FOR PRIZES 211,368,164 2,639,838,073 63.84% 2,411,651,816 63.14% TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 1.134,955,798 LOTTERY BUREAU EXPENSES Advertising 5,818,666 44,000,000 39,997,608 44,000,000 39,997,608 Personnel Operating 1,000,788 11,976,423 11,518,921 21,577,168 11,518,921 11,518,921 44,000,000 2,838,812 35,934,501 35,934,501 44,000,000 39,997,608 44,000,000 40,000,000 39,997,608 44,000,000 40,000,000 39,997,608 44,000,000 39,997,608 44,000,000 40,000,000 39,997,608 44,000,000 40,000,000 40,000,000 39,997,608 44,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 40,000,000 <td>RETAILER COMMISSION</td> <td>16,617,965</td> <td>218,298,755</td> <td>5.28%</td> <td>203,238,185</td> <td>5.32%</td> <td></td>	RETAILER COMMISSION	16,617,965	218,298,755	5.28%	203,238,185	5.32%	
TOTAL COST OF SALES 235,005,201 2,936,564,820 71.01% 2,684,687,113 70.29% \$251,877,707 NET REVENUE BEFORE OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 LOTTERY BUREAU EXPENSES Advertising 5,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 Sub Total 3,628,645 34,363,542 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	TOTAL COMMISSION	23,631,967	296,659,137	7.17%	272,980,772	7.15%	
NET REVENUE BEFORE OPERATING EXPENSES OPERATING EXPENSES Advertising S,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 Sub Total Augmentations (615) (153,266) 10159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	LIABILITY FOR PRIZES	211,368,164	2,639,838,073	63.84%	2,411,651,816	63.14%	
OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 LOTTERY BUREAU EXPENSES Advertising 5,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 Sub Total 3,628,645 34,363,542 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 W OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	TOTAL COST OF SALES	235,005,201	2,936,564,820	71.01%	2,684,687,113	70.29%	\$251,877,707
OPERATING EXPENSES 95,122,670 1,198,599,990 1,134,955,798 LOTTERY BUREAU EXPENSES Advertising 5,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 Sub Total 3,628,645 34,363,542 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 W OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	NET DEVENUE REFORE						
Advertising 5,818,666 44,000,000 39,997,608 Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 Sub Total 3,628,645 34,363,542 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066		95,122,670	1,198,599,990		1,134,955,798		
Personnel 2,480,517 22,185,379 21,577,168 Operating 1,000,788 11,976,423 11,518,921 Fixed Assets 147,340 201,740 2,838,412 Sub Total 3,628,645 34,363,542 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	LOTTERY BUREAU EXPENSES						
Operating Fixed Assets 1,000,788 11,976,423 201,740 2,838,412 11,518,921 2,838,412 1,000,788 201,740 20,740 2,838,412 1,000,788 2,838,412 1,000,740 20,740 2,838,412 2,838,412 35,934,501 2,838,412 1,000,745 2,838,412 1,000,745 2,838,412 1,000,745 2,838,412 1,000,745 2,838,412 1,000,745 2,838,401 1,000,745 2,838,401 1,000,745 2,838,401 1,000,745 2,438,157 1,000,777,11 1,	Advertising	5,818,666	44,000,000		39,997,608		
Operating Fixed Assets 1,000,788 11,970,423 11,518,921 2,838,412 Sub Total 3,628,645 34,363,542 34,901 Augmentations 3,628,645 34,363,542 35,934,501 (159,990) 3,934,501 (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 11,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	Personnel	2 480 517	22 185 379		21 577 168		
Fixed Assets 147,340 201,740 2,838,412 Sub Total 3,628,645 34,363,542 35,934,501 Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066							
Sub Total 3,628,645 34,363,542 35,934,501 35,934,501 45,990) 46,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	. •						
Augmentations (615) (153,266) (159,990) TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066		·		_			
TOTAL ADMINISTRATIVE COSTS 9,446,696 78,210,276 1.89% 75,772,119 1.98% \$2,438,157 NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066		·					
NET OPERATING REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066				_		1 08%	¢2 /32 157
REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	TOTAL ADMINIOTRATIVE GOOTS	3,440,030	70,210,270	1.0370	75,772,115	1.30 /0	Ψ2,430,137
REVENUE \$85,675,974 \$1,120,389,714 \$1,059,183,679 \$61,206,035 % OF SALES 25.95% 27.09% 27.73% OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	NET OPERATING						
OTHER: INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	REVENUE	\$85,675,974	\$1,120,389,714		\$1,059,183,679		\$61,206,035
INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	% OF SALES	25.95%	27.09%		27.73%		
INTEREST 114,198 927,780 1,677,311 MISCELLANEOUS 0 43 481 TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066	OTHER:						
MISCELLANEOUS TOTAL 0 114,198 43 927,823 481 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066		114.198	927.780		1.677.311		
TOTAL 114,198 927,823 1,677,792 NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066		•	•		• •		
NET REVENUE \$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066				-			
\$85,790,172 \$1,121,317,537 \$1,060,861,471 \$60,456,066		,	,		,,		
	NET REVENUE						
% OF SALES 25.99% 27.12% 27.77%		\$85,790,172	\$1,121,317,537		\$1,060,861,471		\$60,456,066
	% OF SALES	25.99%	27.12%		27.77%		